

11.3.1 Customer Lists and References

Customer Lists

The following are representative customer lists from the supplier and subcontractor. The following are customers that we have provided services similar to the services outlined in Bank of America's request for proposal. We would be happy to provide a list of all of our customers, past and present, upon request from Bank of America.

National Real Estate Information Services

- ✓ One West Bank
- ✓ Key Bank
- ✓ PNC
- ✓ Wells Fargo formerly Wachovia
- ✓ HSBC
- ✓ Provident Funding
- ✓ Flagstar
- ✓ Fannie Mae
- ✓ FDIC

Dialogue Marketing, Inc.

- ✓ Equi-Trax Asset Solutions, LP
- ✓ Channel Inc.
- ✓ Frito-Lay

Precision Asset Management

- ✓ JP Morgan Chase/Washington Mutual
- ✓ Fifth Third Bank

Phoenix Asset Management

- ✓ GreenTree Servicing
- ✓ GreenTree Capital Markets
- ✓ Fannie Mae
- ✓ SunTrust Mortgage
- ✓ Dovenmuehle Mortgage Inc.
- ✓ John Galt Enterprises
- ✓ Varde Partners

Quantum

- ✓ Coldwell Banker, Utah
- ✓ Sotheby's
- ✓ Prudential Realty
- ✓ McKinnen Broadcasting
- ✓ Clear Channel
- ✓ Wells Fargo
- ✓ Grubb & Ellis

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We strive to consistently provide superior service to our respected clients. Members of the team have successfully performed services similar to the scope of services identified in Bank of America’s Request for Proposal. The clients chosen to verify our consultants’ reputation will confirm our team’s dedication to excellent service, expert technical ability, and commitment to a job well done. We would be happy to provide additional references upon request from Bank of America.

Client	Contact Name/Title	Contact Information	Description of Services
National Real Estate Information Services			
Bank of America	Steve Cazzaniga SVP Strategic Business Development	St. Louis, MO (314) 465-5287	Appraisal, Title and Settlement Services
Household/Beneficial Finance	Barbara Ford Vice President	(800) 753-3339 ext. 4133 Fax (800) 487-4498	HVE/AVM, 2055 Exterior Appraisal, URAR Appraisal, Tax Services, BPO/FAV, Basic Flood Certification / LOL, Property Reports, Mortgage Filing and Release
Regions	Richard Weaver Assistant Vice President	Hoover, AL (205) 560-7113	Title and Settlement Services
Fannie Mae	John Liszka Senior Manager	Washington, DC and Dallas Texas (972) 676-2832	Title and Settlement Services on Default Properties
Dialogue Marketing, Inc.			
Equi-Trax Asset Solutions, LP	Guy Taylor CEO	(805) 837-9899	All levels of consumer contact
Channel Inc.	John Nicholas CEO	(949) 294-4114	All levels of consumer contact

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Precision Asset Management			
JP Morgan Chase	Carol Wilkinson REO VP	(858) 605-2160 carol.wilkinson@Chase.com	“Traditional” REO management, from the redemption/confirmation stage through the successful marketing of the property and the closing of escrow.
Fifth Third Bank	Michele McCoy VP Default Loan Servicing	(513) 358-0792 Michele.McCoy@53.com	“Traditional” REO management, from the redemption/confirmation stage through the successful marketing of the property and the closing of escrow.
Blackrock	Kevin Rendino Senior Fund Manager	(609) 853 5600 Kevin.Rendino@blackrock.com	Reference
Bank of America	Jack Hsia VP Wealth Management	(310) 792-3223 Jack.Hsia@ml.com	Reference
Phoenix Asset Management			
GreenTree Credit Solutions	Jeremy Prahm Portfolio Analyst, Capital Markets	345 St. Peter Street, Suite 600 St. Paul, MN 55102 (651) 293-4828 Jeremy.Prahm@greentr ecreditsolutions.com	“Traditional” REO management, from the redemption and confirmation stage through the successful marketing of the property and the closing of escrow.

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Lender Business Process Services	Bryce Fendall AVP Default Oversight	14523 SW Millikan Way, Suite 200 Beaverton, OR 97005 (503) 270-4120 Bryce.fendall@lbps.com	"Traditional" REO management, from the redemption and confirmation stage through the successful marketing of the property and the closing of escrow.
American Home Mortgage Servicing, Inc. Power REO Management Services, Inc.	Sally Walker Assistant Vice President, REO	PO Box 630648 Irving, TX 75063 (877) 304-3100 ext. 53240 (972) 829-7140 fax Sally.Walker@Power-REO.com	"Traditional" REO management, from the redemption and confirmation stage through the successful marketing of the property and the closing of escrow.
Fannie Mae	Chris Barker Director REO Sales Outsourcing	14221 Dallas Parkway Dallas, TX 75254 (972) 676-2764 Christopher_a_barker@fanniemae.com	"Traditional" REO management, from the redemption and confirmation stage through the successful marketing of the property and the closing of escrow.
SunTrust Mortgage	Mark Paniccia Group VP – REO	1001 Semmes Avenue Richmond, VA 23224 (804) 319-2632 Mark.Paniccia@suntrust.com	"Traditional" REO management, from the redemption and confirmation stage through the successful marketing of the property and the closing of escrow.

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Quantum Default Services (QDS)			
Merrill Lynch	Bob LeFever Former President, Southern California	Orange County, California (949) 887-1010	Management Consulting and Training
Impact Marketing	Milt Naylor Former President of Grubb & Ellis	Orange County, California (949) 348-2292	Management Consulting and Training
Sotheby's	Scott Webber President	Denver, Colorado (435) 729-9500	Management Consulting and Training
Bailey Properties	Paul Bailey President/CEO Robert Bailey, Chairman of Task Force for California Association of Realtors on Short Sales	Santa Cruz, California (831) 688-7434	Management Consulting and Training