

AGENT NAME: _____
MENTOR : _____ **DATE:** _____

SECTION I ATTENDANCE (circle one)
Present / Excused / Unexcused

- SECTION II TIME MANAGEMENT**
- Weekly Schedule
 - Tip Analysis
 - 20 Hours Prospecting
 - 8 Appointments
 - 2 Quantum Home Tours™ Scheduled

SECTION III ACTIVITY

Number of Quantum Home Tours™ held: _____
Names & phone numbers collected: _____
Number of appointments from Quantum Home Tour™: _____
Number of Drop By appointments from Quantum Home Tour™: _____
Total Number of appointments: _____
Number of new clients/prospects this week (list) or (see new prospect roster): _____

1. Name: _____	Phone: _____	Address: _____	Source: _____
2. Name: _____	Phone: _____	Address: _____	Source: _____
3. Name: _____	Phone: _____	Address: _____	Source: _____
4. Name: _____	Phone: _____	Address: _____	Source: _____
5. Name: _____	Phone: _____	Address: _____	Source: _____
6. Name: _____	Phone: _____	Address: _____	Source: _____

Number of Listing Presentations Made: _____
Number of Certified Buyers™ total (list): _____

1. _____
2. _____
3. _____
4. _____
5. _____
6. _____

SECTION III RESULTS

Number of new escrows open this week: _____

Number of escrows open total: _____