

Second Meeting – Commitment Meeting Call-Back Script

Hi this is _____ with _____. I am calling to let you know that we have chosen you to come back to a 2nd interview.

_____ the Broker/Owner has set aside _____ (day) at _____ (time). (Wait and listen, if that isn't a good time, ask them what is a good time for them to return to our offices for a second interview.)

Are you clear on the time, location? Make sure you come dressed appropriate for business and are you clear this is a full time commitment.

Once again, _____ the Broker/Owner is very much looking forward to this 2nd interview with you.

You can absolutely count on _____ being there, can he count on you?