

## Journey To Mastery™ Action Monday

| Open House Statistics Report                |        |  |  |  |                   |                            |  |  |  |          |
|---|--------|--|--|--|-------------------|----------------------------|--|--|--|----------|
| Property<br>Address<br>City                 |        |  |  |  |                   |                            |  |  |  |          |
| Price                                       | $\top$ |  |  |  | Agent Name        |                            |  |  |  |          |
|   | + +    |  |  |  | Cum. Appoint.     |                            |  |  |  |          |
|   | + +    |  |  |  | Cum. Cert. Buyr.  |                            |  |  |  |          |
|   |        |  |  |  | Cum. Offers       |                            |  |  |  |          |
|   |        |  |  |  | Cum. Escrows      |                            |  |  |  | <u> </u> |
|   |        |  |  |  | Cum. Leads        |                            |  |  |  |          |
| Agent Name                                  |        |  |  |  | # New Buyr/Wk.    |                            |  |  |  |          |
| # Open House                                |        |  |  |  | # Cert Buyers     |                            |  |  |  |          |
| # Invitations                               |        |  |  |  | Cmpld. Byr. Appts |                            |  |  |  |          |
| # Flyers                                    |        |  |  |  | Offers Written    |                            |  |  |  |          |
| # Signs w/ Permission                       |        |  |  |  | New Sales         |                            |  |  |  |          |
| # Signs Public                              |        |  |  |  |                   |                            |  |  |  |          |
| Total # Of Signs                            |        |  |  |  | Total O.E.        |                            |  |  |  |          |
| Buying Units Sat                            |        |  |  |  | Total M/A O.E.    |                            |  |  |  |          |
| Buying Units Sun                            |        |  |  |  | Clsed Ass. Esc    |                            |  |  |  |          |
| Total Buying Units                          |        |  |  |  | Clsed M/A Esc.    |                            |  |  |  |          |
| Total Surveys                               |        |  |  |  | Listing Leads     |                            |  |  |  |          |
| # Buyer Appt. Made                          |        |  |  |  | Listings Taken    |                            |  |  |  |          |
| # Drop By Appts. Made                       |        |  |  |  | Tot Active List   |                            |  |  |  |          |
| Listing Leads Created                       |        |  |  |  | Tot Lead Pool.    |                            |  |  |  |          |
| Appt Ratio =Appt.& Drop<br>Tot. Buyng Units |        |  |  |  |                   | © copywrite egret.inc 1994 |  |  |  |          |