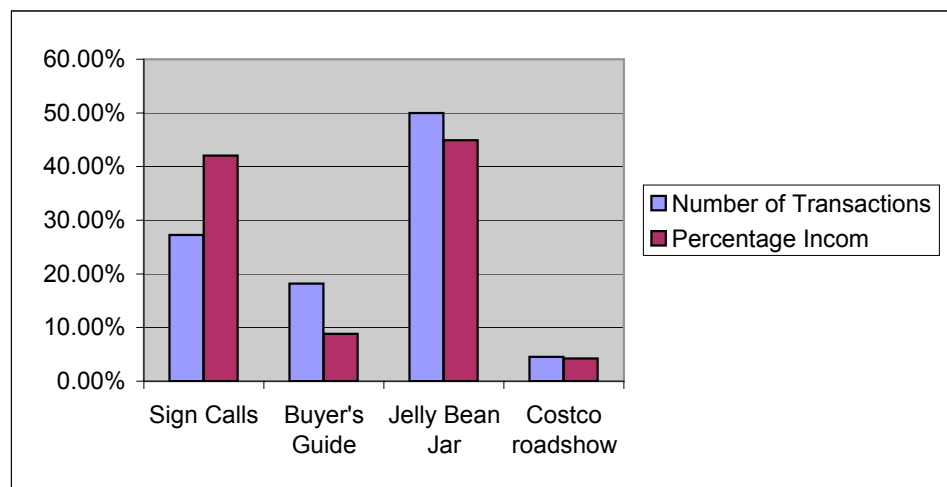
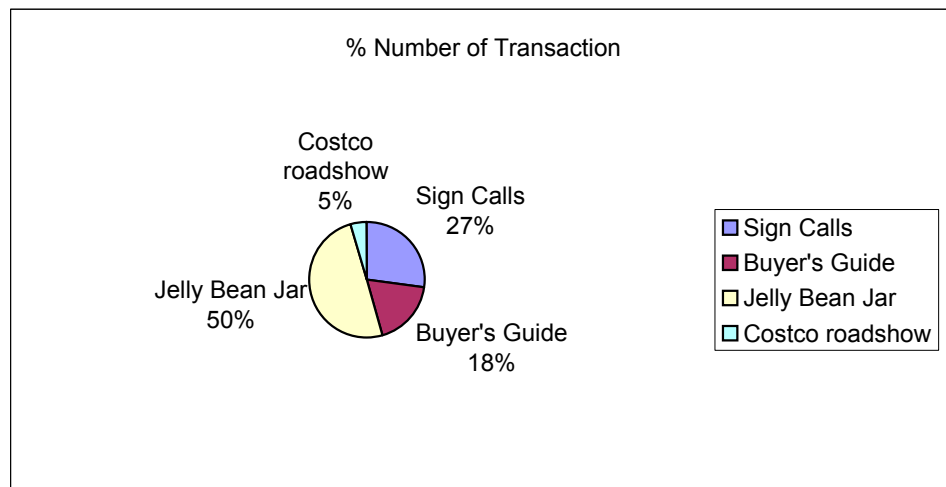


## CLOSED PRODUCTION 2002

SOURCE	ADDRESS	ZIP CODE	BUYER/SELLER	CLOSED SALES PRICE / G
Sign Calls	12216 Jonathon Lane / Draper	84020	Buyer	\$255,500
Sign Calls	8935 Sheffield Way / Sandy	84093	Seller	\$212,750
Sign Calls	5076 W. Amber Rose / Riverton	84095	Buyer	\$208,991
Sign Calls	6787 S. 1595 E. / SLC	84121	Seller	\$175,000
Sign Calls	2608 Lower Lando / Jeremy Ranch	84098	Buyer	\$520,000
Sign Calls	8520 Senda Circle / Sandy	84093	Buyer	\$409,000
Sign Calls	4118 W. 6305 S. / West Jordan	84084	Buyer	\$149,900
Buyer's Guide	14321 S Prairie Dawn / Herriman	84095	Buyer	\$180,850
Buyer's Guide	2011 W. 13070 S. / Riverton	84065	Buyer	\$140,000
Buyer's Guide	4758 S. 700 E. #115 / SLC	84107	Buyer	\$84,000
JBJ Referral	1405 W. Fairway Cir / Farmington	84025	Buyer	\$319,500
JBJ Referral	708 E. Zinnia Way / Sandy	84094	Seller	\$165,900
JBJ Referral	2520 Cave Hollow Way / Bountiful	84010	Seller	\$370,000
JBJ Referral	2298 S. Green Street / SLC	84106	Seller	\$140,000
Jelly Bean Jar	115 E. Lee Ln / Sandy	84070	Seller	\$16,000
Jelly Bean Jar	10862 S. Ardonna Way / Sandy	84070	Seller	\$239,000
Jelly Bean Jar	11547 S. Dry Gulch / Sandy	84094	Buyer	\$168,260
Jelly Bean Jar	9610 Mumford Dr. / Sandy	84094	Seller	\$168,500
Past Clients	9891 S. Heytesbury / Sandy	84092	Seller	\$178,000
Corp. Referral	322 W. 1300 N. / American Fork	84003	Buyer	\$172,500
Lender Referral	5455 S. 3535 W. / Taylorsville	84118	Buyer	\$126,500
Costco roadshow	897 E. 11190 S. / Sandy	84094	Seller	\$195,000
			<b>TOTAL GCI</b>	<b>\$4,595,151</b>

Sign Calls	12216 Jonathon Lane / Draper	84020 Buyer	255,500				
Sign Calls	8935 Sheffield Way / Sandy	84093 Seller	212,750				
Sign Calls	5076 W. Amber Rose / Riverton	84095 Buyer	208,991				
Sign Calls	6787 S. 1595 E. / SLC	84121 Seller	175,000				
Sign Calls	2608 Lower Lando / Jeremy Ran	84098 Buyer	520,000				
Sign Calls	8520 Senda Circle / Sandy	84093 Buyer	409,000				
Sign Calls	4118 W. 6305 S. / West Jordan	84084 Buyer	149,900	<b>1,931,141</b>	<b>6</b>	<b>27.27%</b>	<b>42.03%</b>
Buyer's Guide	14321 S Prairie Dawn / Herriman	84095 Buyer	180,850				
Buyer's Guide	2011 W. 13070 S. / Riverton	84065 Buyer	140,000				
Buyer's Guide	4758 S. 700 E. #115 / SLC	84107 Buyer	84,000	<b>404,850</b>	<b>4</b>	<b>18.18%</b>	<b>8.81%</b>
JBJ Referral	1405 W. Fairway Cir / Farmington	84025 Buyer	319,500				
JBJ Referral	708 E. Zinnia Way / Sandy	84094 Seller	165,900				
JBJ Referral	2520 Cave Hollow Way / Bountif	84010 Seller	370,000				
JBJ Referral	2298 S. Green Street / SLC	84106 Seller	140,000				
Jelly Bean Jar	115 E. Lee Ln / Sandy	84070 Seller	16,000				
Jelly Bean Jar	10862 S. Ardonna Way / Sandy	84070 Seller	239,000				
Jelly Bean Jar	11547 S. Dry Gulch / Sandy	84094 Buyer	168,260				
Jelly Bean Jar	9610 Mumford Dr. / Sandy	84094 Seller	168,500				
Past Clients	9891 S. Heytesbury / Sandy	84092 Seller	178,000				
Corp. Referral	322 W. 1300 N. / American Fork	84003 Buyer	172,500				
Jelly Bean Jar	5455 S. 3535 W. / Taylorsville	84118 Buyer	126,500	<b>2,064,160</b>	<b>11</b>	<b>50.00%</b>	<b>44.92%</b>
Costco roadshow	897 E. 11190 S. / Sandy	84094 Seller	195,000	<b>195,000</b>	<b>1</b>	<b>4.55%</b>	<b>4.24%</b>
			<b>4,595,151</b>	<b>4,595,151</b>	<b>22</b>	<b>100.00%</b>	<b>100.00%</b>



Source	Address	Zip			Income %	No. Trans		
Sign Calls	2608 Lower Lando / Jeremy Ranch	84098 Buyer	\$520,000	\$520,000	11.32%	4.55%	\$11,648	
Sign Calls	8520 Senda Circle / Sandy	84093 Buyer	\$409,000	\$929,000	20.22%	9.09%	\$9,162	
JBJ Referral	2520 Cave Hollow Way / Bountiful	84010 Seller	\$370,000	\$1,299,000	28.27%	13.64%	\$8,288	
JBJ Referral	1405 W. Fairway Cir / Farmington	84025 Buyer	\$319,500	\$1,618,500	35.22%	18.18%	\$7,157	
Sign Calls	12216 Jonathon Lane / Draper	84020 Buyer	\$255,500	\$1,874,000	40.78%	22.73%	\$5,723	
Jelly Bean Jar	10862 S. Ardonna Way / Sandy	84070 Seller	\$239,000	\$2,113,000	45.98%	27.27%	\$5,354	
Sign Calls	8935 Sheffield Way / Sandy	84093 Seller	\$212,750	\$2,325,750	50.61%	31.82%	\$4,766	
Sign Calls	5076 W. Amber Rose / Riverton	84095 Buyer	\$208,991	\$2,534,741	55.16%	36.36%	\$4,681	
Costco roadshow	897 E. 11190 S. / Sandy	84094 Seller	\$195,000	\$2,729,741	59.40%	40.91%	\$4,368	
Buyer's Guide	14321 S Prairie Dawn / Herriman	84095 Buyer	\$180,850	\$2,910,591	63.34%	45.45%	\$4,051	Average UP and Down
Past Clients	9891 S. Heytesbury / Sandy	84092 Seller	\$178,000	\$3,088,591	67.21%	50.00%	\$3,987	<b>\$280,781</b>
Sign Calls	6787 S. 1595 E. / SLC	84121 Seller	\$175,000	\$3,263,591	71.02%	54.55%	\$3,920	<b>\$136,960</b>
Corp. Referral	322 W. 1300 N. / American Fork	84003 Buyer	\$172,500	\$3,436,091	74.78%	59.09%	\$3,864	<b>48.78%</b>
Jelly Bean Jar	9610 Mumford Dr. / Sandy	84094 Seller	\$168,500	\$3,604,591	78.44%	63.64%	\$3,774	
Jelly Bean Jar	11547 S. Dry Gulch / Sandy	84094 Buyer	\$168,260	\$3,772,851	82.11%	68.18%	\$3,769	
JBJ Referral	708 E. Zinnia Way / Sandy	84094 Seller	\$165,900	\$3,938,751	85.72%	72.73%	\$3,716	
Sign Calls	4118 W. 6305 S. / West Jordan	84084 Buyer	\$149,900	\$4,088,651	88.98%	77.27%	\$3,358	
Buyer's Guide	2011 W. 13070 S. / Riverton	84065 Buyer	\$140,000	\$4,228,651	92.02%	81.82%	\$3,136	
JBJ Referral	2298 S. Green Street / SLC	84106 Seller	\$140,000	\$4,368,651	95.07%	86.36%	\$3,136	
Lender Referral	5455 S. 3535 W. / Taylorsville	84118 Buyer	\$126,500	\$4,495,151	97.82%	90.91%	\$2,834	
Buyer's Guide	4758 S. 700 E. #115 / SLC	84107 Buyer	\$84,000	\$4,579,151	99.65%	95.45%	\$1,882	
Jelly Bean Jar	115 E. Lee Ln / Sandy	84070 Seller	\$16,000	\$4,595,151	100.00%	100.00%	\$358	
			<b>\$4,595,151</b>				<b>\$102,931</b>	
		Could Be	<b>\$6,177,182</b>				<b>\$138,369</b>	<b>74.39%</b>