

To Date	Sept		Oct		Nov		Dec		Jan		Feb		Mar		Tot Appts	Rank	Tot Cntcts	Rank	Tot Hires	Rank
	Appts	Recs	Appts	Recs	Appts	Recs	Appts	Recs	Appts	Recs	Appts	Recs	Appts	Recs						
1201	Tot Cntcts		34		58		60						152							
Seasoned	31		4		1															
JTM	57		13		6															
Total	88	34	105	58	112	60	112	112	112	112	112	112	112	112						
Cum Tot Appts	34		92		152		152		152		152		152		152	1	152	1	112	1
Edgebrook	Tot Cntcts		7		22		19						48							
Seasoned	3		1		0															
JTM	0		0		2															
Total	3	7	4	20	6	12	6	6	6	6	6	6	6	6						6
Cum Tot Appts	7		27		39		39		39		39		39		39	3	48	3	6	3
Evanston	Tot Cntcts		11		11		21						43							
Seasoned	6		4		1															
JTM	7		1		2															
Total	13	9	18	10	21	21	21	21	21	21	21	21	21	21						21
Cum Tot Appts	9		19		40		40		40		40		40		40	2	43	4	21	4
Northbrook	Tot Cntcts		0		3		20						23							
Seasoned	6		2		1															
JTM	3		0		0															
Total	9	0	11	3	12	19	12	12	12	12	12	12	12	12						12
Cum Tot Appts	0		3		22		22		22		22		22		22	5	23	6	12	6
Winnetka	Tot Cntcts		35		21		25						81							
Seasoned	5		0		1															
JTM	2		0		0															
Total	7	12	7	9	8	6	8	8	8	8	8	8	8	8						8
Cum Tot Appts	12		21		27		27		27		27		27		27	4	81	2	8	2
Highland Park	Tot Cntcts		1		11		11						23							
Seasoned	5		1		2															
JTM	15		0		0															
Total	20	1	21	11	23	6	23	23	23	23	23	23	23	23						23
Cum Tot Appts	1		12		18		18		18		18		18		18	6	23	6	23	6
Libertyville	Tot Cntcts		8		16		11						35							
Seasoned	5		0		0															
JTM	4		0		0															
Total	9	8	9	8	9	11	9	9	9	9	9	9	9	9						9
Cum Tot Appts	8		16		27		27		27		27		27		27	4	35	5	9	5
Printers Row	Tot Cntcts		0		0		0						0							
Seasoned	12		0		0															
JTM	0		0		0															
Total	12		12		12															
Total Contact	96		142		167		167		167		167		167							
Total Appointments	37		61		75		75		75		75		75							
Total Seasoned	73		12		6															
Total JTM	88		14		10															
Total All Recrts	161		207		203															
Cum Tot Cntcts	96		238		309		309		309		309		309							

Percentage Change

1.47916667

1.17605634