

# Trainer's Information

## Directions for completing this form:

- A. Please print clearly.
- B. Fill in every space completely.
- C. When a question is not applicable, write N/A.

Business Card Goes Here

The information requested in this questionnaire is intended to enable you to get the maximum results from the \_\_\_\_\_ TRAINING and will be used by the Trainer to tailor the program to be more responsive to your individual concerns. All information will be held in strictest confidence by QMS and reviewed only by authorized personnel during the course of the training.

1. Name \_\_\_\_\_  
Last \_\_\_\_\_ Given first \_\_\_\_\_ Middle initial \_\_\_\_\_ Like to be called \_\_\_\_\_

2. Home Address \_\_\_\_\_  
Street/P.O. Box \_\_\_\_\_ City \_\_\_\_\_ State \_\_\_\_\_ Zip Code \_\_\_\_\_

3. Home Phone (\_\_\_\_) \_\_\_\_\_ Office Phone (\_\_\_\_) \_\_\_\_\_ Email \_\_\_\_\_

4. Office \_\_\_\_\_  
Company Name \_\_\_\_\_ Street/P.O. Box \_\_\_\_\_ City \_\_\_\_\_ Zip Code \_\_\_\_\_

5. Male  Female

6. Have you graduated from High School? Yes  No   
College? Yes  No  Years completed \_\_\_\_\_  
Do you hold regular or advanced degrees? Yes  No   
Please state them. \_\_\_\_\_  
Regular \_\_\_\_\_ Advanced \_\_\_\_\_

7. What was the last real estate training you attended? \_\_\_\_\_

8. Why did you come into real estate? \_\_\_\_\_

9. How long have you been in real estate? \_\_\_\_\_

10. What was your occupation prior to coming into real estate? \_\_\_\_\_



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11. What are your average earnings per year over the last three years \_\_\_\_\_

12. What are your average earnings per month over the last six months? \_\_\_\_\_

13. What is your income goal this year? \_\_\_\_\_

14. What factors influenced your decision to enroll in this training? \_\_\_\_\_  
\_\_\_\_\_

15. Describe and/or quantify benefits you wish to derive from this training in the following areas:

a. Productivity and/or income \_\_\_\_\_  
\_\_\_\_\_

b. Attitude/work habits \_\_\_\_\_  
\_\_\_\_\_

c. Personal life/relationships \_\_\_\_\_  
\_\_\_\_\_

16. If you could get one thing from a program of this type, what would it be? \_\_\_\_\_  
\_\_\_\_\_



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**CONFIDENTIALITY AGREEMENT:** I understand that what occurs in the course of the training is a private and confidential matter between myself and the group. I further understand that many of the materials, concepts and techniques of this training are proprietary and the intellectual property of Douglas M. Yeaman. I agree to keep all materials, forms, concepts, techniques, and conversations private and strictly confidential and will not train or cause others to be trained outside of the training directed or licensed by Douglas M. Yeaman. I certify that I have read and understand the Confidentiality Agreement and I agree to keep it.

Signature \_\_\_\_\_

Today's date \_\_\_\_\_