
The What Works CodeTM :

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The Science of Causing Outcomes

A Draft of Two Chapters of *The What Works Code*

1. THE UNIVERSAL FOUNDATION OF EVERYTHING THAT WORKS
2. DISARMING OUR WEAPONS OF MASS DISTRACTION



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Domain of All Potential

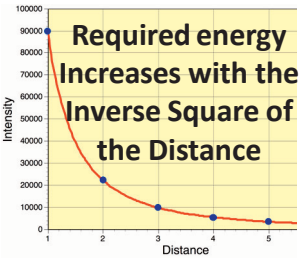
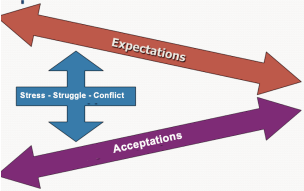
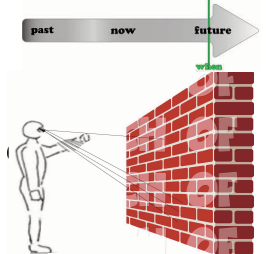
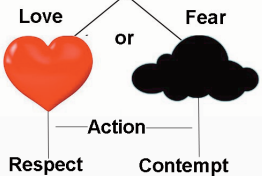
Universal root principles of order such as the:

1. Four forces of nature: gravity, electromagnetism, and the strong and weak nuclear forces.
2. Quantum Mechanics: Observation and Participation.
3. Inverse Square Principle.
4. Equilibrium
5. Coherence
6. Entropy - 2nd Law of Thermodynamics

Bridge Principle:

Commitment

Experiential Principles:

Commitment Intention with Action	Vision Seeing IT is Creating IT 	Balance 	Accountability What did you DO? Vs. What did you CAUSE? 
Activity Management  Not Time But Activities	Inverse Square <i>"1 Inch from the wall requires a miracle"</i> 	Expectation Acceptation 	Language <i>"The Most Fundamental UNIT of COMMITMENT is LANGUAGE"</i> 
Observation Participation 	Responsibility The Act or Condition of Being the Cause 	Love - Fear Every thought, word and action is based on 	Forgiveness Fore = Before Give = Let Go; Give up. <i>"Let go or Give up that which went BEFORE"</i>